



Monday, 22 March 2004

Mrs. Margaret Keech, MP
Minister for Tourism, Fair Trading & Wine Industry Development
GPO Box 1141
BRISBANE QLD 4001

Dear Minister,

PROPERTY AGENTS AND MOTOR DEALERS ACT 2000

The PSAQ would like to take this opportunity to congratulate you on your recent Ministerial appointment, and to express our desire for a positive working relationship.

Our role is to represent the industrial interests of real estate sales people and property managers, however as an industry-based association the PSAQ has, since 1998, formally taken a keen interest in the industry's relationship with the consumer and the legislation which underpins that relationship.

Within the real estate industry, the PSAQ recognises a strong link between sound employment practices and effective consumer protection, and accordingly sees itself as being responsible to work closely with Government in the regulation of consumer issues.

The PSAQ would appreciate the opportunity to meet with you as time permits, in order to progress some matters we have previously worked on with the Government, as well as some emerging issues. The first two issues below concern the industry in particular, the third a matter where we are seeking an across-Government approach to an industry-consumer issue:

1. Commissions on the sale of residential and rural property.
2. Licensing & registration delays.
3. Co-regulation of licensing and industrial relations.

We understand that it may be appropriate at the outset just to make your acquaintance, with view to setting time at a later date to go into more detail.

On that basis, Andrew Ross and I would welcome the opportunity to meet with you as early as is practicable.

Yours faithfully,

BARRY GANNON.
PSAQ State Secretary