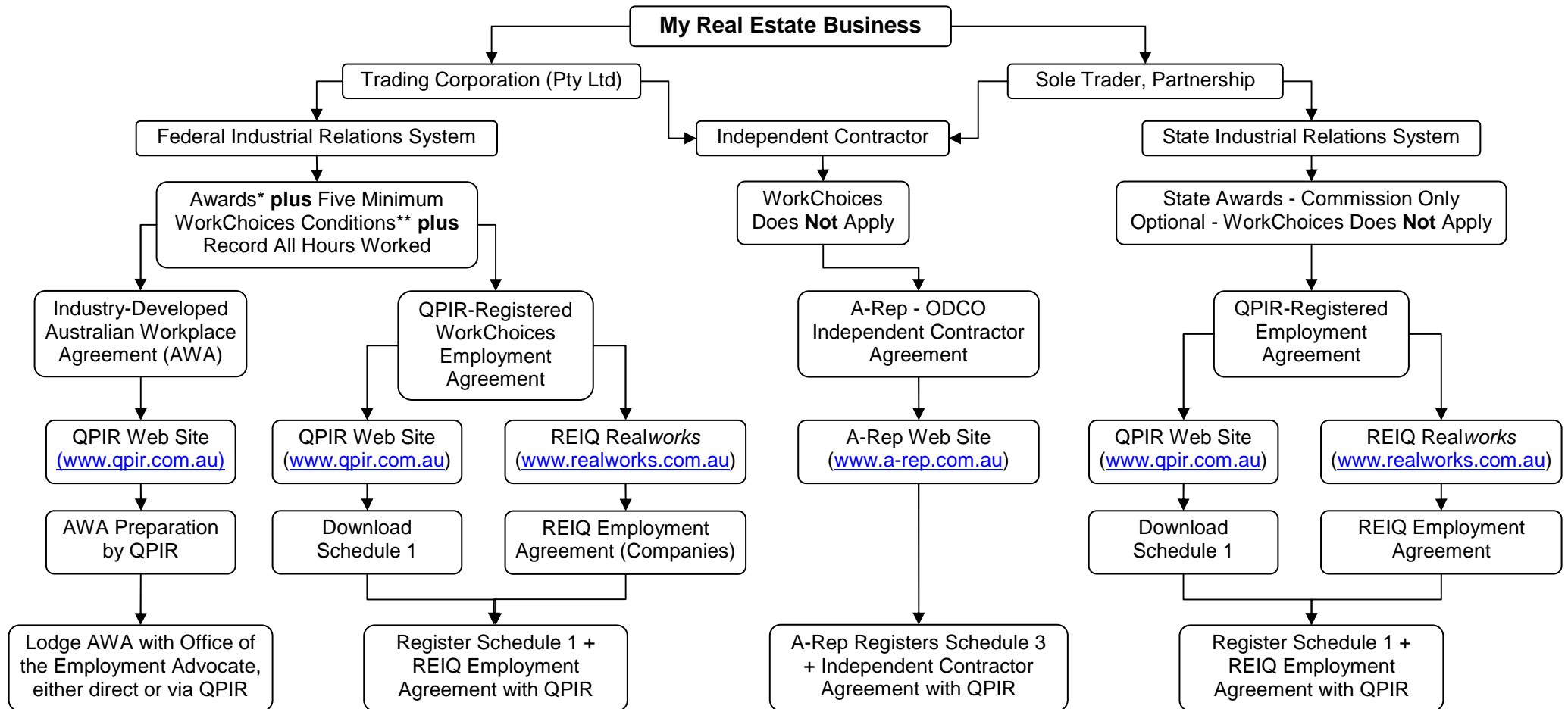


Options for Engaging Real Estate Salespeople/Property Management Personnel in Queensland



*** Definitions:** Property Management or Property Sales Awards as a NAPSA (Notional Agreement Preserving a State Award).

**** Five Minimum WorkChoices Conditions:** \$13.69 (for a salesperson) for each hour worked, 4 weeks per annum paid annual leave, 10 days per annum personal leave, 2 days compassionate leave on each occasion, 38 hour week.

Disclaimer: This information has been supplied by A-Rep, the PSAQ, QPIR, and REEA for information purposes only, and is not intended to be legal advice. All parties are advised to obtain their own independent legal advice before deciding which course of action to take.